HOBBS MUNICIPAL SCHOOLS P.O. Box 1030 Hobbs, New Mexico 88241

Request for Proposal

Special Education Contracted Teachers

SUBJECT:

Commodity Code:	#92478		
BID NUMBER:	2425-02		
BID ISSUED:	May 5, 2024		
BID DUE DATE/TIME:	June 5 th ,2024 - 10:00 a.m.		
PLACE OF OPENING:	Hobbs Municipal Schools Administration Office – Jessica Munoz Alvarado Room # 129 1515 E. Sanger – P.O. Box 1030 Hobbs, New Mexico 88241		
BIDDER INFORMATION	N:		
We agree to provide the it	tems as listed for the bid prices indicated on the attached Proposal Form.		
We agree to adhere to the	General Conditions and Specifications of this bid.		
G01 M . 1111			
COMPANY	SIGNATURE		
ADDRESS	NAME (PRINT)		
	TITLE		
TELEPHONE	DATE		
E-Mail			

GENERAL CONDITIONS

General Conditions

A. PURPOSE OF THIS REQUEST FOR PROPOSALS

The purpose of the Request for Proposal (RFP) is to solicit sealed proposals from qualified agencies with experience working with school districts to establish a contract through competitive negotiations for the procurement of Special Education Contract Teachers to provide guidance and instructional experiences that are academically and developmentally appropriate for each student assigned to specific classroom s attending the Hobbs Municipal Schools.

B. SCOPE OF PROCUREMENT

Hobbs Municipal Schools desires to establish a professional service agreement with multiple agencies for qualified Special Education Contract Teachers to perform the Scope of Work as specified in the proposal and should have an established capability to provide guidance and instructional experiences that are academically and developmentally appropriate for each student assigned to specific classroom.

Hobbs Municipals School District's has the following schools: thirteen (13) Elementary Schools; three (3) Middle Schools; one (1) Freshman Academy; and one (1) High School.

The duration of the contract resulting from this RFP shall be from July 1, 2024 through June 30, 2025 for the 2024-2025 Fiscal Year. Hobbs Municipal Schools reserves the right, by mutual agreement of the parties, to extend the contract on an annual basis at the same price, terms and conditions for up to an additional two (2) years (2025-2026 and 2026-2027) provided funds are available. The contract period with service dates as per school calendar and not to exceed 190 days. Normal work week 7.5 hours' x 5 days' equals 37.50/week.

C. PROCUREMENT MANAGER

The Hobbs Municipal School District has designated a Chief Procurement Officer who is responsible for the conduct of this procurement whose name, address and telephone number is listed below.

Jessica Alvarado, Chief Procurement Officer
Hobbs Municipal Schools
1515 E Sanger
PO Box 1030
Hobbs, NM 88240
(575) 433-0100 ext:3043
alvaradoj@hobbsschools.net

1. Any inquiries or requests regarding this procurement should be submitted, in writing, to the Chief Procurement Officer. Offerors may contact ONLY the Chief Procurement Officer regarding this solicitation. Other District employees or Evaluation Committee members do not have the authority to respond on behalf of the District.

Any contact with a District department or employee may automatically results in rejection of any proposal. Any other communication will be considered unofficial and non-binding. Any response made by the District will be provided in writing to all Offerors by addendum, no verbal responses shall be authoritative.

2. Protests of the solicitation or award must be submitted in writing to the Chief Procurement Officer identified in Section II.B.12. Pursuant to § 13-1-172, NMSA 1978 and 1.4.182 NMAC, ONLY protests delivered directly to the Chief Procurement Officer in writing and in a timely fashion will be considered to have been submitted properly and in accordance with statue, rule and this Request for Proposal.

D. PROPOSAL DELIVERY

All deliveries of proposal via hand delivery must be address and submitted as follows

Jessica Alvarado, Chief Procurement Officer

RFP 2425-02 Special Education Contract Teachers

Hobbs Municipal Schools

1515 E Sanger

Hobbs, NM 88240

All deliveries of proposal via express carrier or courier must be address and submitted as follows

Jessica Alvarado, Chief Procurement Officer
RFP 2425-02 Special Education Contract Teachers
Hobbs Municipal Schools
Business Office
1515 E Sanger
PO Box 1030
Hobbs, NM 88240

E. DEFINITION OF TERMINOLOGY

This section contains definitions of terms used throughout this procurement document, including appropriate abbreviations:

- 1. "Authorized Purchaser" means an individual authorized by a Participating Entity to place orders against this contract.
- 2. "Award" means the final execution of the contract document.
- 3. "Business Hours" means 7:30 AM thru 4:30 PM MST/MDT, whichever is in effect on the date given.
- 4. "Close of Business" means 4:30 PM Mountain Standard or Daylight Time, whichever is in use at that time.
- 5. "Confidential" means confidential financial information concerning Offeror's organization and data that qualifies as a trade secret in accordance with the Uniform Trade Secrets Act §§57-3-A-1 through 57-3A-7, NMSA 1978, See also NMAC 1.4.1.45. The following items may **not** be labelled as confidential: Offeror's submitted Cost response

- Staff/Personnel Resumes/Bios (excluding personal information such as personal telephone numbers and/or home addresses), and other submitted data that is <u>not</u> confidential financial information or that qualifies under the Uniform Trade Secrets Act.
- 6. "Contract" means any agreement for the procurement of items of tangible personal property, services or construction.
- 7. "Contractor" shall mean the success Offeror.
- 8. "**Determination**" means the written documentation of a decision of a procurement officer including findings of fact required to support a decision. A determination becomes part of the procurement file to which it pertains.
- 9. "Desirable" the terms "may," "can," "should," "preferably," or "prefers" identify a desirable or discretionary item or factor.
- 10. "District" and/or "HMS" means the Hobbs Municipal School District.
- 11. "Electronic Version/Copy" means a digital form consisting of text, images or both readable on computers or other electronic devices that includes all content that the Original and Hard Copy proposals contain. The digital form may be submitted using a compact disc (CD) or USB flash drive. *The electronic version/copy can NOT be emailed*.
- 12. "Evaluation Committee" means a body appointed to perform the evaluation of Offeror's proposals and make selection recommendation.
- 13. "Evaluation Committee Report" means a report prepared by the Chief Procurement Officer and the Evaluation Committee to support the Committee's recommendation for contract award. It will contain scores and written evaluations of all responsive Offeror proposals.
- 14. "Final Award" means, in the context of this Request for Proposals and all its attendant documents, that point at which the final required signature on the contract(s) resulting from the procurement has been affixed to the contract(s) thus making it fully executed.
- 15. "**Finalist**" means an Offeror who meets all the mandatory specifications of this Request for Proposals and whose score on evaluation factors is sufficiently high to merit further consideration by the Evaluation Committee.
- 16. "Mandatory" the terms "must," "shall" "will," "is required," or "are required," identify a mandatory item or factor. Failure to meet a mandatory item or factor may result in the rejection of the Offeror's proposal.
- 17. "Minor Irregularities" means anything in the proposal that does not affect the price, quality and/or quantity, or any other mandatory requirement.

- 18. "**Multiple Source Award**" means an award of an indefinite quantity contract for one or more similar services, items of tangible personal property or construction to more than one Offeror.
- 19. "Offeror" is any person, corporation, or partnership who chooses to submit a proposal.
- 20. "**Price Agreement**" means a definite quantity contract or indefinite quantity contract which requires the contractor to furnish items of tangible personal property, services or construction to a state agency or a local public body which issues a purchase order, if the purchase order is within the quantity limitations of the contract, if any.
- 21. "**Procurement Manager**" means any person or designee authorized by a state agency or local public body to enter into or administer contracts and make written determinations with respect thereto.
- 22. "**Procuring Agency**" means all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law to entertain procurements.
- 23. "**Redacted**" means a version/copy of the Offeror's proposal with the information considered proprietary or confidential (as defined by §§57-3A-1 to 57-3A-7, NMSA 1978 and NMAC 1.4.1.45 and summarized herein and outlined in Section II.C.8 of this RFP) blacked-out <u>BUT NOT</u> omitted or removed.
- 24. "Request for Proposals (RFP)" means all documents, including those attached or incorporated by reference, used for soliciting proposals.
- 25. "Responsible Offeror" means an Offeror who submits a responsive proposal and who has furnished, when required, information and data to prove that his financial resources, production or service facilities, personnel, service reputation and experience are adequate to make satisfactory delivery of the services, or items of tangible personal property described in the proposal.
- 26. "**Responsive Offer**" or means an offer which conforms in all material respects to the requirements set forth in the request for proposals. Material respects of a request for proposals include, but are not limited to price, quality, quantity or delivery requirements.
- 27. "Sealed" means, in terms of a non-electronic submission, that the proposal is enclosed in a package which is completely fastened in such a way that nothing can be added or removed. Open packages submitted will not be accepted except for packages that may have been damaged by the delivery service itself. The State reserves the right, however, to accept or reject packages where there may have been damage done by the delivery service itself. Whether a package has been damaged by the delivery service or left unfastened and should or should not be accepted is a determination to be made by the Procurement Manager. By submitting a proposal, the Offeror agrees to and concurs with this process and accepts the determination of the Chief Procurement Officer in such cases.

- 28. "Staff" means any individual who is a full-time, part-time, or an independently contracted employee with the Offeror's company.
- 29. "Statement of Concurrence" means an affirmative statement from the Offeror to the required specification agreeing to comply and concur with the stated requirement(s). This statement shall be included in Offerors proposal. (E.g. "We concur," "Understands and Complies," "Comply," "Will Comply if Applicable," etc.)
- 30. "Unredacted" means a version/copy of the proposal containing all complete information; including any that the Offeror would otherwise consider confidential, such copy for use only for the purposes of evaluation.
- 31. "Written" means typewritten on standard 8 ½ x 11-inch paper. Larger paper is permissible for charts, spreadsheets, etc.

F. PROCUREMENT LIBRARY

A procurement library has been established. Offerors are encouraged to review the material contained in the Procurement Library by entering the link below into the browser on a computer. The library contains information listed below:

Electronic version RFP Documents, Questions and Answers, Amendments, ect.: http://www.hobbsschools.net/department/finance/current-bid-schedule

Procurement Regulations:

 $\frac{http://www.generalservices.state.nm.us/statepurchasing/resources and information.aspx \#ProcurementCodeRegulationsExecutiveOrders$

II. CONDITIONS GOVERNING THE PROCUREMENT

This section of the RFP contains the schedule of events, the descriptions of each event, and the conditions governing this procurement.

A. SEQUENCE OF EVENTS

The Chief Procurement Officer will make every effort to adhere to the following schedule:

Action	Responsible Party	Due Dates
1. Issue RFP	District	May 5, 2024
2. Deadline to submit	Potential Offerors	May 15, 2024 at 4:30 p.m.
Questions		
4. Response to Written	Chief Procurement	May 20, 2024 at 4:30 p.m.
Questions/Final Addenda	Officer	
5. Submission of Proposal	Potential Offerors	June 5, 2024 at 10:00 a.m.
6. *Proposal Evaluation	Evaluation Committee	June 6, 2024
7. *Selection of Finalists	Evaluation Committee	June 6, 2024
8. Recommendation to the	Chief Procurement	June 18, 2024
Board of Education	Officer	
9. Issue Notice of Award	Chief Procurement	June 19, 2024
	Officer	
10. Contract Awards	District/Finalist	June 26, 2024
	Offerors	
11. Protest Deadline	Offerors	July 5, 2024

^{*}Dates indicated in Events 6 and 7are estimates only, and may be subject to change without necessitating an amendment to the RFP.

B. EXPLANATION OF EVENTS

The following paragraphs describe the activities listed in the Sequence of Events shown in Section II.A., above.

1. Issuance of RFP

This RFP is being issued on behalf of the Hobbs Municipal School District on the dated indicated in Section II.A, Sequence of Events.

2. Deadline to Submit Written Questions

Potential Offerors may submit written questions to the Chief Procurement Officer as to the intent or clarity of this RFP until May 15, 2024 at 4:30 p.m. MST/MDT as indicated in the sequence of events. All written questions must be addressed to the Chief Procurement Officer as declared in Section I.C. Questions shall be clearly labeled and shall cite the Section(s) in the RFP or other document which form the basis of the question.

3. Response to Written Questions

Written responses to written questions will be provided via e-mail, on or before the dated indicated in Section II. A, Sequence of Events, to all potential Offerors who timely submitted a Distribution List Response Form. An electronic version of the Questions and Answers will be posted to: http://www.hobbsschools.net/department/finance/current_bid_schedule

4. Deadline for Final Addenda

Issuance of the final addenda shall be provided by the District as indicated in the Sequence of Events.

The Hobbs Municipals Schools accepts no responsibility for a prospective Offeror not receiving solicitation documents and/or revision to the solicitations. It is the responsibility of the Offeror to monitor the Hobbs Municipal Schools website to obtain RFP addenda or other information relating to the RFP. The website is http://www.hobbsschools.net

5. Submission of Proposal

ALL OFFERER PROPOSALS MUST BE RECEIVED FOR REVIEW AND EVALUATION BY THE CHIEF PROCUREMENT OFFICER OR DESIGNEE NO LATER THAN 10:00 A.M. MST/MDT ON June 5, 2024 AS INDICATED IN THE SEQUENCE OF EVENTS.

PROPOSALS RECEIVED AFTER THIS DEADLINE WILL NOT BE ACCEPTED.

The date and time of receipt will be recorded on each proposal. If an Offeror decides to use a third-party delivery entity to submit its proposal, it is still the responsibility of the Offeror to ensure that the delivers it's made-on time. An Offeror should consider all factors regarding the delivery by the third part entity and ensure that the delivery is made prior to the stated deadline. Weather delays, traffic jams, delivers to the incorrect address nor any other reason for a delay will be accepted for failure to make the stated deadline.

Proposals must be addressed and delivered to the Chief Procurement Officer at the address listed in Section I.D. Proposals must be sealed and labeled on the outside of the package to clearly indicate that they are in response to the RFP 2425-02 Special Education Contract Teachers.

Proposals submitted by facsimile, or other electronic means will not be accepted.

Proposals shall not be opened publicly but shall be opened in the presence of the Chief Procurement Officer and a witness. A log will be kept of the names of all Offeror organizations that submitted proposals. Pursuant to NMSA 1978, § 13-1-116, the contents of proposals shall not be disclosed to competing potential Offerors during the negotiation process. The negotiation process is deemed to be in effect until the contract is awarded pursuant to this Request for Proposals. Awarded in this context means the final required signature on the contract(s) resulting from the procurement has been obtained.

6. Proposal Evaluation

An evaluation committee will perform the evaluation of proposals. This process will take place as indicated in the sequence of events. During this time, the Chief Procurement Officer may initiate discussions with Offerors who submit responsive or potentially responsive proposals for the purpose of clarifying aspects of the proposals. However, proposals may be accepted and evaluated without such discussion. **Discussions SHALL NOT be initiated by the Offerors.**

7. Selection of Finalists

The Evaluation Committee will select and the Chief Procurement Officer will notify the finalist Offerors as per the sequence of events or as soon as possible. A schedule for the presentations and demonstration will be determined at this time. Finalists will be comprised of the three to five Offerors (depending on how many proposals are received) that received the highest cumulative scores from the Technical Proposal evaluations.

An evaluation committee will perform the evaluation of proposals. This process will take place as indicated in the sequence of events. During this time, the Chief Procurement Officer may initiate discussions with Offerors who submit responsive or potentially responsive proposals for the purpose of clarifying aspects of the proposals. However, proposals may be accepted and evaluated without such discussion. **Discussions SHALL NOT be initiated by the Offerors.**

8. Oral Presentations

Finalist Offerors, as selected per Section II.B.9 above, may be required to conduct an oral presentation at a location to be determined. Whether or not Oral Presentations will be held is at the discretion of the Evaluation Committee and Chief Procurement Officer.

9. Issue Recommendation of Award to Board of Education

The Chief Procurement Officer shall prepare the Notice of Intent to Award a contract to the highest ranked short-listed Offeror after oral presentations (if held). The Chief Procurement Officer shall prepare a procurement report and a recommendation to the board for award of the RFP. Upon Board of Education approval, the Chief Procurement Officer shall prepare the Notice to Award the contract to the board approved Offeror.

10. Finalize Contractual Agreements / Contract Awards

After approval of the Evaluation Committee Report, any contractual agreement(s) resulting from this RFP will be finalized with the most advantageous Offeror(s), taking into consideration the evaluation factors set forth in this RFP, as per Section II.A., Sequence of Events, or as soon as possible thereafter. The most advantageous proposal may or may not have received the most points. In the event mutually agreeable terms cannot be reached with the apparent most advantageous Offeror in the timeframe specified, the District reserves the right to finalize a contractual agreement with the next most advantageous Offeror(s) without undertaking a new procurement process.

Upon receipt of the signed contractual agreement, the District Procurement office will award as per Section II.A., Sequence of Events, or as soon as possible thereafter. The award is subject to the appropriate approval process.

11. Protest Deadline

Any protest by an Offeror must be timely submitted and in conformance with §13-1-172, NMSA 1978 and applicable procurement regulations. ONLY protests delivered directly to the Chief Procurement Officer in writing and in a timely fashion will be considered to have been submitted properly and in accordance with statute, rule and this Request for Proposals. The 15-calendar day protest period shall begin on the day following the notice of award of contract(s) and will end at 5:00 pm MST/MDT on the 15th day. Protests must be written and must include the name and address of the protestor and the request for proposal number. It must also contain a statement of the grounds for protest including appropriate supporting exhibits and it must specify the ruling requested from the party listed below.

The protest must be delivered to:

Hobbs Municipal Schools
Jessica Alvarado, Chief Procurement Officer
1515 E Sanger
PO Box 1030
Hobbs, NM 88240

PROTESTS RECEIVED AFTER THE DEADLINE WILL NOT BE ACCEPTED.

C. GENERAL REQUIREMENTS

1. Incurring Cost

Any cost incurred by the potential Offeror in preparation, transmittal, and/or presentation of any proposal or material submitted in response to this RFP shall be borne solely by the Offeror. Any cost incurred by the Offeror for set up and demonstration of the proposed equipment and/or system shall be borne solely by the Offeror.

2. Prime Contractor Responsibility

Any contractual agreement that may result from this RFP shall specify that the prime contractor is solely responsible for fulfillment of all requirements of the contractual agreement with the district which may derive from this RFP. The District entering into a contractual agreement with a vendor will make payments to only the prime contractor.

3. Subcontractors

The use of subcontractors is allowed. The prime contractor shall be wholly responsible for the entire performance of the contractual agreement whether or not subcontractors are used. Additionally, the prime contractor must receive approval, in writing, from the agency awarding any resultant contract, before any subcontractor is used during the term of this agreement.

4. Amended Proposals

An Offeror may submit an amended proposal before the deadline for receipt of proposals. Such amended proposals must be complete replacements for a previously submitted proposal and must be clearly identified as such in the transmittal letter. **District personnel** will not merge, collate, or assemble proposal materials.

5. Offeror's Rights to Withdraw Proposal

Offerors will be allowed to withdraw their proposals at any time <u>prior to</u> the deadline for receipt of proposals. The Offeror must submit a written withdrawal request addressed to the Chief Procurement Officer and signed by the Offeror's duly authorized representative.

The approval or denial of withdrawal requests received after the deadline for receipt of the proposals is governed by the applicable procurement regulations, 1.4.1.5 & 1.4.1.36 NMAC.

6. Proposal Offer Firm

Responses to this RFP, including proposal prices for services, will be considered firm for sixty (60) days after the due date for the receipt of proposals, if the Offeror is invited or required to submit one.

7. Disclosure of Proposal Contents

The contents of all submitted proposals will be kept confidential until the final award has been completed by the District. At that time, all proposals and documents pertaining to the proposals will be available for public inspection, *except* for proprietary or confidential material as follows:

a. Proprietary and Confidential information is restricted to:

- 1. confidential financial information concerning the Offeror's organization; and
- 2. information that qualifies as a trade secret in accordance with the Uniform Trade Secrets Act, §§57-3A-1 through 57-3A-7, NMSA 1978.
- b. An additional but separate redacted version of Offeror's proposal, as outlined and identified in Sections III.B.1.a.i and III.B.2.a.i, shall be submitted containing the blacked-out proprietary or confidential information, in order to facilitate eventual public inspection of the non-confidential version of Offeror's proposal.

<u>IMPORTANT</u>: The price of products offered or the cost of services proposed <u>SHALL</u> <u>NOT</u> be designated as proprietary or confidential information.

If a request is received for disclosure of proprietary or confidential materials, the District shall examine the request and make a written determination that specifies which portions of the proposal should be disclosed. Unless the Offeror takes legal action to prevent the disclosure, the proposal will be so disclosed. The proposal shall be open to public inspection subject to any continuing prohibition on the disclosure of proprietary or confidential information.

8. No Obligation

This RFP in no manner obligates Hobbs Municipal Schools to the use of any Offeror's services until a valid written contract and or a valid Purchase Order is awarded and approved by appropriate authorities.

9. Termination

This RFP may be canceled at any time and any and all proposals may be rejected in whole or in part when the District determines such action to be in the best interest of the Hobbs Municipal School District.

Either party may terminate this contract as follows:

- A. Termination by the contractor
 - 1. The contractor may terminate this contract only if Hobbs Municipal School District fails to comply with any provisions of this contract and after receiving notice of the noncompliance the district fails to cure the noncompliance within ten (10) days, or
 - 2. By written mutual agreement between the contractor and the district.

B. Termination by the district

- A. For Cause
 - i. The occurrence of either one of the following events will justify termination for cause:
 - a. Contractor's persistent failure to perform the work in accordance with the contract documents (including but not limited to, failure to supply sufficient skilled workers or suitable materials or equipment).

- b. Contractor's violation in any substantial way of any provisions of this contract.
- ii. If either one of the events identified above occur, the district may, after giving contractor (and the surety, if any) ten (10) days written notice, terminate the service of contractor, exclude contractor from site, and take possession of the work. Contractor shall be paid for project costs incurred up to the date of termination but shall not be paid for loss of profits resulting from such termination.
- ii. Where contractor's services have been so terminated by the district, the termination will not affect any rights or remedies of district against contractor then existing or which may thereafter accrue. Any retention or payment of moneys due the contractor by the district will not release the contractor from liability.

C. For Convenience

- i. Upon ten (10) days written notice to contractor, HMS may without cause and without prejudice to any other right or remedy of HMS elect to terminate the contract.
- ii. In such case, contractor shall be paid (without duplication of any Items):
 - a. for completed and acceptable work executed in accordance with the contract documents prior to the effective date of termination,
 - b. for expenses sustained prior to the effective date of termination in performing services and furnishing labor, materials or equipment as required by the contract document in connection with uncompleted work.
- D. Contractor shall not be paid on account of loss of anticipated profits or revenue or other economic loss arising out of or resulting from such termination.

10. Sufficient Appropriation

Any contract awarded as a result of this RFP process may be terminated if sufficient appropriations or authorizations do not exist. Such terminations will be affected by sending written notice to the contractor. The District's decision as to whether sufficient appropriations and authorizations are available will be accepted by the contractor as final.

11. Legal Review

The District requires that all Offerors agree to be bound by the General Requirements contained in this RFP. Any Offeror's concerns must be promptly submitted in writing to the attention of the Chief Procurement Officer.

12. Governing Law

This RFP and any agreement with an Offeror which may result from this procurement shall be governed by the laws of the State of New Mexico.

13. Basis for Proposal

Only information supplied in writing by the Chief Procurement Officer or contained in this RFP shall be used as the basis for the preparation of Offeror proposals.

14. Contract Terms and Conditions

The contract between the District and a contractor will follow the format specified by the District and contain the terms and conditions set forth in the RFP. However, the contracting District reserves the right to negotiate provisions in addition to those contained in this RFP with any Offeror. The contents of this RFP, as revised and/or supplemented, and the successful Offeror's proposal will be incorporated into and become part of any resultant contract.

The District discourages exceptions from the contract terms and conditions as set forth in the RFP. Such exceptions may cause a proposal to be rejected as nonresponsive when, in the sole judgment of the District (and its evaluation team), the proposal appears to be conditioned on the exception, or correction of what is deemed to be a deficiency, or an unacceptable exception is proposed which would require a substantial proposal rewrite to correct.

Should an Offeror object to any of the terms and conditions as set forth in the RFP strongly enough to propose alternate terms and conditions in spite of the above, the Offeror must propose **specific** alternative language. The District may or may not accept the alternative language. General references to the Offeror's terms and conditions or attempts at complete substitutions of the are not acceptable to the District and will result in disqualification of the Offeror's proposal.

Offerors must provide a brief discussion of the purpose and impact, if any, of each proposed change followed by the specific proposed alternate wording.

If an Offeror fails to propose any alternate terms and conditions during the procurement process (the RFP process prior to selection as successful Offeror), no proposed alternate terms and conditions will be considered later during the negotiation process. Failure to propose alternate terms and conditions during the procurement process (the RFP process prior to selection as successful Offeror) is an **explicit agreement** by the Offeror that the contractual terms and conditions contained herein are **accepted** by the Offeror.

15. Offeror's Terms and Conditions

Offerors must submit with the proposal a complete set of any additional terms and conditions they expect to have included in a contract negotiated with the Agency.

16. Contract Deviations

Any additional terms and conditions, which may be the subject of negotiation (such terms and conditions having been proposed during the procurement process, that is, the RFP process prior to selection as successful Offeror), will be discussed only between the District and the Offeror selected and shall not be deemed an opportunity to amend the Offeror's proposal.

17. Offeror Qualifications

The Evaluation Committee may make such investigations as necessary to determine the ability of the potential Offeror to adhere to the requirements specified within this RFP. The Evaluation Committee will reject the proposal of any potential Offeror who is not a Responsible Offeror or fails to submit a Responsive Offer as defined in §13-1-83 and §13-1-85, NMSA 1978.

18. Clarifications from Offerors

The Chief Procurement Officer may, at the request of the Evaluation Committee, request clarifications on information submitted by any and all Offerors.

19. Right to Waive Minor Irregularities

The Evaluation Committee reserves the right to waive minor irregularities, as defined in Section I.E.17. The Evaluation Committee also reserves the right to waive mandatory requirements, provided that <u>all</u> of the otherwise responsive proposals failed to meet the same mandatory requirements and the failure to do so does not otherwise materially affect the procurement. This right is at the sole discretion of the Evaluation Committee and/or CPO.

20. Change in Contractor Representatives

The District reserves the right to require a change in contractor representatives if the assigned representative(s) is (are) not, in the opinion of the Agency, adequately meeting the needs of the Agency.

21. Assignment

It is mutually understood and agreed that the success Offeror shall not assign, transfer, convey, sublet or otherwise dispose of the purchase order, contract, or his/her right, title of interest therein, or power to execute such purchase order or contract to any other person, company or corporation without the previous written consent of Hobbs Municipal Schools.

22. Notice of Penalties

The Procurement Code, §13-1-28 through 13-1-199, NMSA 1978, imposes civil, and misdemeanor and felony criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

23. District Rights

The District in agreement with the Evaluation Committee reserves the right to the following when it is most advantageous or in the best interest of the District:

- a. accept and/or reject all or a portion of a potential Offeror's proposal;
- b. cancel the RFP in accordance with NMSA 1978, 13-1-131;
- c. accept and/or reject any sole response received
- d. multi-award contracts in accordance with 13-1-153 NMSA;
- e. negotiate with any or all Offerors who submit proposals determined to be acceptable or potentially acceptable, but is not required to do so;
- f. procure the services/goods as a sole purchase.

24. Brand Name/Equal Specifications

Where a brand name or equal specifications is used in a solicitation, the use of a band name is for the purpose of describing the standard of quality, performance, and characteristics desires and is not intended to limit or restrict competition. If an Offeror proposed an "equal" to scope of work/specifications, Hobbs Municipal Schools is the sole interpreter of the scope of work/specifications and sole judge as to whether the "equal" proposed complies with the scope of work/specifications.

25. Right to Publish

Throughout the duration of this procurement process and contract term, Offerors and contractors must secure from the district written approval prior to the release of any

information that pertains to the potential work or activities covered by this procurement and/or district contracts deriving from this procurement. Failure to adhere to this requirement may result in disqualification of the Offeror's proposal or removal from the contract.

26. Ownership of Proposals

All documents submitted in response to the RFP shall become property of the Hobbs Municipal Schools District. If the RFP is cancelled, all responses received shall be destroyed by the District unless the Offeror either picks up, or arranges for pick-up, the materials within three (3) business days of notification of the cancellation. Offeror is responsible for all costs involved in return mailing/shipping of proposals.

27. Ambiguity, Inconsistency or Errors in the RFP

Offerors shall promptly notify the Chief Procurement Officer, in writing, of any ambiguity, inconsistency or error which they discover upon examination of the RFP.

28. Competition

By submitting a proposal, Offeror certifies that they have not, either directly or indirectly entered into any action in restraint of full competition in connection with the proposal submitted to Hobbs Municipal Schools.

29. Indemnification

The Offeror shall be responsible for damage of persons or property that occurs as a result of Offeror's fault or negligence, or that of any of his/her employees, agents or subcontractors. The Offeror shall save and hold harmless the staff of and the Hobbs Municipal School District against any and all lost, cost, damage, claims, expense or liability in connection with the performance of the contract. Any equipment or facilities damaged by the contractor operation shall be repaired and /or restored to their original condition at the contractor's expense.

30. Insurance (if applicable)

The successful Offeror shall purchase and maintain statutory limits of Worker's Compensation, and Public Liability and Automobile Liability insurance approved by HMS at the time of contract award. The Hobbs Municipal School District shall be included as a loss payee and/or additional insured. Public Liability and Automobile Liability insurance shall include at least the following coverage:

Professional Liability	\$1,000,000/occurrence
Commercial General Liability:	
General Aggregate	\$2,000,000
Products/Completed Operations	\$1,000,000
Personal and Advertising Injury	\$1,000,000
Each Occurrence	\$1,000,000
Automobile Liability: Combine Single Limit	\$500,000
Worker' Compensation	Statutory
Employer's Liability:	
Each Occurrence	\$500,000
Disease – Policy Limit	\$500,000
Disease – Each Employee	\$500,000

Contractor shall furnish Owner with certificates of insurance with the contract documents and prior to the commencement of work.

Contactor agrees to hold harmless and indemnify the school for liability arising out of the negligent activities of the Contractor.

NOTE: Certificate holder shall be: Board of Education Hobbs Municipal School District

Certificate of Insurance shall be forwarded to: Hobbs Municipal School District

1515 E Sanger PO Box 1030

Hobbs, New Mexico 88240

31. Licensing Requirements

The Offeror shall comply with all licensing regulations and shall provide copies of all valid licenses necessary to perform the work.

32. Confidentiality

Any confidential information provided to, or developed by, the contractor in the performance of the contract resulting from this RFP shall be kept confidential and shall not be made available to any individual or organization by the contractor without the prior written approval of the District.

The Contractor(s) agrees to protect the confidentiality of all confidential information and not to publish or disclose such information to any third party without the procuring District's written permission.

33. Records Retention

The successful Offeror will be required to retain project records for a minimum of three (3) years after the completion of the work. Offeror agrees that any duly authorized representative of the school district shall have access to any books, documents, papers, and records of the contraction with are directly pertinent to all negotiated contracts.

34. Electronic mail address required

A large part of the communication regarding this procurement will be conducted by electronic mail (e-mail). Offeror must have a valid e-mail address to receive this correspondence. (See also Section II.B.5, Response to Written Questions).

35. Use of Electronic Versions of this RFP

This RFP is being made available by electronic means. In the event of conflict between a version of the RFP in the Offeror's possession and the version maintained by the District, the Offeror acknowledges that the version maintained by the District shall govern. Please refer to: http://www.hobbsschools.net/department/finance/current bid schedule

36. Audit

The district reserves the right to audit the contractor's records associated with this contract at any time during the contract period and for a period of up to three years following the expiration or termination of the agreement. Such audit may be conducted by district personnel or a third party under contract with the district. The district shall give the

contractor reasonable notice prior to the conduct of any audit and upon receiving the notice from the district the contractor agrees to fully cooperate with the auditors. If contractor subcontracts any portion of its obligation to another party, contractor shall guarantee the district's access to books and records of such party.

37. Independent Contractor

The contractor is an independent contractor performing services for the district. The contractor shall not accrue leave, retirement, insurance, or any other benefits afforded to employees of the district as a result of this procurement.

38. Procurement Under Existing Contracts

In accordance with NMSA 13-1-129, Offerors are hereby notified that other governmental entities within the State of New Mexico, or as otherwise allowed by their respective governing directives, may contract for services with the awarded proposer. Contractual engagements accomplished under this provision shall be solely between the awarded proposer and the contracting entity with no obligation by the Hobbs Municipal School District.

39. Equal Employment Opportunity

Hobbs Municipal Schools is an Equal Opportunity Employer (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.

Hobbs Municipal Schools is also in accordance with Title VII of the Civil Rights Act of 1964, Title IX of the Education Amendments of 1972, Sections 503 and 504 of the Vocational Rehabilitation Act, Americans with Disabilities Act, and other federal and state laws and executive orders affective employment and equal opportunity.

The Hobbs Municipal School District does not discriminate on the basis of race, color, national origin, sex, age or disability in its programs and activities. The following person has been designated to handle inquiries regarding the nondiscrimination policies:

40. Debarment/Suspension

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

A business (contractor, subcontractor or supplier) that has either been debarred or suspended pursuant to the requirements of 13-1-177 through 13-1-180, and 13-4-11 through 13-4-17 NMSA 1978 as amended, shall not be permitted to do business with the district and shall not be considered for award of the contract during the period for which it is debarred or suspended with the district.

41. Conflict of Interest

By submitting a proposal, the proposer certifies that he/she has not, either directly or indirectly, entered into action in restraint of full competition in connection with the proposal submitted to the district. The proposer also certifies no relationship exists between the proposer and the district that interferes with fair competition or is a conflict of interest; and no relationship exists between proposer and another person or firm that constitutes a conflict of interest that is disadvantageous to the district.

42. Non-Collusion

The proposer certifies that he/she has not either directly or indirectly entered into action in restraint of free, competitive submission of a proposal in connection with this RFP.

43. Non-Disclosure

The proposer shall not disclose any information relating to students, and employees of HMS other than such information that may be authorized by the individual student or employee. Vendor agrees to indemnify and hold harmless HMS from any damages, claims, liabilities, and costs including reasonable attorney fees in the event any unauthorized relation of such information occurs.

44. Campaign Contribution Disclosure Form

Offeror must complete, sign, and return the Campaign Contribution Disclosure Form as a part of their proposal. This requirement applies regardless whether a covered contribution was made or not made for the positions of School Board President, Vice President, or other identified official. Failure to complete and return the signed unaltered form will result in disqualification.

<u>Failure to respond to ALL items as indicated above, will result in Offeror's disqualification.</u>

45. Disclosure Regarding Responsibility

- A. Any prospective Contractor and any of its Principals who enter into a contract greater than sixty thousand dollars (\$60,000.00) with any state agency or local public body for professional services, tangible personal property, services or construction agrees to disclose whether the Contractor, or any principal of the Contractor's company:
 - 1. is presently debarred, suspended, proposed for debarment, or declared ineligible for award of contract by any federal entity, state agency or local public body;
 - 2. has within a three-year period preceding this offer, been convicted in a criminal matter or had a civil judgment rendered against them for:
 - a. the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state or local) contract or subcontract;
 - b. violation of Federal or state antitrust statutes related to the submission of offers; or
 - c. the commission in any federal or state jurisdiction of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violation of Federal criminal tax law, or receiving stolen property;

- 3. is presently indicted for, or otherwise criminally or civilly charged by any (federal state or local) government entity with the commission of any of the offenses enumerated in paragraph A of this disclosure;
- A. has, preceding this offer, been notified of any delinquent Federal or state taxes in an amount that exceeds \$3,000.00 of which the liability remains unsatisfied. Taxes are considered delinquent if the following criteria apply.
- a. The tax liability is finally determined. The liability is finally determined if it has been assessed. A liability is not finally determined if there is a pending administrative or judicial challenge. In the case of a judicial challenge of the liability, the liability is not finally determined until all judicial appeal rights have been exhausted.
- b. The taxpayer is delinquent in making payment. A taxpayer is delinquent if the taxpayer has failed to pay the tax liability when full payment was due and required. A taxpayer is not delinquent in cases where enforced collection action is precluded.
- c. Have within a three-year period preceding this offer, had one or more contracts terminated for default by any federal or state agency or local public body.)
- B. Principal, for the purpose of this disclosure, means an officer, director, owner, partner, or a person having primary management or supervisory responsibilities within a business entity or related entities.
- C. The Contractor shall provide immediate written notice to the State Purchasing Agent or other party to this Agreement if, at any time during the term of this Agreement, the Contractor learns that the Contractor's disclosure was at any time erroneous or became erroneous by reason of changed circumstances.
- D. A disclosure that any of the items in this requirement exist will not necessarily result in termination of this Agreement. However, the disclosure will be considered in the determination of the Contractor's responsibility and ability to perform under this Agreement. Failure of the Contractor to furnish a disclosure or provide additional information as requested will render the Offeror nonresponsive.
- E. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the disclosure required by this document. The knowledge and information of a Contractor is not required to exceed that which is the normally possessed by a prudent person in the ordinary course of business dealings.
- F. The disclosure requirement provided is a material representation of fact upon which reliance was placed when making an award and is a continuing material representation of the facts during the term of this Agreement. If during the performance of the contract, the Contractor is indicted for or otherwise criminally or civilly charged by any government entity (federal, state or local) with commission of any offenses named in this document the Contractor must provide immediate written notice to the State
- G. Purchasing Agent or other party to this Agreement. If it is later determined that the Contractor knowingly rendered an erroneous disclosure, in addition to other remedies available to the Government, the State Purchasing Agent or Central Purchasing Officer

may terminate the involved contract for cause. Still further the State Purchasing Agent or Central Purchasing Officer may suspend or debar the Contractor from eligibility for future solicitations until such time as the matter is resolved to the satisfaction of the State Purchasing Agent or Central Purchasing Officer.

46. New Mexico Preferences

The New Mexico Preferences (NMSA 1978, 13-1-21, as amended), shall not apply because the expenditures for this RFP includes federal funds.

• <u>Contracted Employees are NOT eligible to receive Hobbs Schools Employee</u> Incentives/Pay.

III. RESPONSE FORMAT AND ORGANIZATION

A. NUMBER OF RESPONSES

Offerors shall submit only one proposal in response to this RFP.

B. NUMBER OF COPIES

1. Hard Copy Responses

Offeror's proposals must be clearly labeled and numbered and indexed as outlined in **Section III.C. Proposal Format**. Proposals must be submitted in the manner outlined below, and sealed according to the definition provided in Section I.F.31. Each ORIGINAL binder (Technical and Cost) shall be clearly marked as "ORIGINAL" on the front of the binder. The additional HARD COPIES (if any) must each be submitted in separate binders, and must be clearly identified as "COPY" on the front cover.

Technical and Cost portions of Offerors proposal <u>must</u> be submitted in separate binders as indicated below in this section, and <u>must</u> be prominently identified as "Technical Binder," or "Cost Binder," on each front cover. Envelopes, packages or boxes containing the original and the copies must be clearly labeled and submitted in a sealed envelope, package or box according to the information provided in Section I.E. It is not necessary to segregate Technical Binders from Cost Binders, if they are submitted within the same sealed envelope, package or box, as long as the Technical Binders and Cost Binders are each submitted in separate binders.

Offerors **must** deliver:

- a) Technical Proposals One (1) ORIGINAL, three (3) HARD COPIES, and one (1) ELECTRONIC copy of the proposal containing ONLY the Technical Proposal; ORIGINAL and all HARD COPIES of the Technical Proposal shall be in separate labeled binders. The electronic copy MUST be submitted as a USB and CANNOT be emailed. The Technical Proposals SHALL NOT contain any cost information.
 - i. <u>Confidential Information</u>: If Offeror's proposal contains confidential information, as defined in Section I.E.5 and detailed in Section II.C.29, Offeror **must** submit:
 - all of the requisite proposals identified in Section III.B.1. an above as <u>unredacted</u> versions for evaluation purposes; <u>AND</u>
 - ONE (1) additional <u>redacted</u> HARD COPY version and ONE (1) additional redacted electronic version for the public file, in order to facilitate eventual

public inspection of the non-confidential version of Offeror's proposal. Redacted versions <u>must</u> be clearly marked as "REDACTED" or "CONFIDENTIAL" on the front cover of the hard-copy binder and on the first page of the electronic file.;

b) Cost Proposals – One (1) ORIGINAL and one (1) ELECTRONIC copy of the proposal containing ONLY the Cost Proposal; ORIGINAL and all HARD COPIES of the Cost Proposal shall be in separate labeled binders from the Technical Proposals. The electronic copy MUST be submitted as a USB and CANNOT be emailed.

The electronic version/copy of the proposal <u>must</u> mirror the physical binders submitted (i.e. One (1) unredacted USB, one (1) redacted USB). The electronic version can NOT be emailed.

The ORIGINAL, HARD COPIES and ELECTRONIC copy information <u>must</u> be identical. In the event of a conflict between versions of the submitted proposal, the ORIGINAL shall govern.

Any proposal that does not adhere to the requirements of this Section and Section III.C.1 Proposal Content and Organization, may be deemed non-responsive and rejected on that basis.

C. PROPOSAL FORMAT

All proposals must be submitted as follows:

Hard copies must be typewritten on standard $8 \frac{1}{2} \times 11$ -inch paper (larger paper is permissible for charts, spreadsheets, etc.) and placed within binders with tabs delineating each section.

1. Proposal Content and Organization

Direct reference to pre-prepared or promotional material may be used if referenced and clearly marked. Promotional material must be minimal. The proposal must be organized and indexed in the following format and must contain, at a minimum, all listed items in the sequence indicated.

Technical Proposal (Binder 1) – **<u>DO NOT INCLUDE ANY COST INFORMATION IN</u>** THE TECHNICAL PROPOSAL.

- A. Table of Contents
- B. Signed Letter of Transmittal
- C. Signed Campaign Contribution Form
- D. Proposal Summary (Optional)
- E. Response to Agency Terms and Conditions
- F. Offeror's Additional Terms and Conditions
- G. Response to Specifications (except Cost information which shall be included ONLY in Cost Proposal/Binder 2)
 - 1. Experience and References
 - 2. Service Capability
 - 3. Approach/Methodology
 - 4. Signed Conflict of Interest and Debarment/Suspension Certification Form (Appendix B)
 - 5. Signed Non-Collusion Affidavit Form (Appendix D)
 - 6. Copy of Proof of Insurance/ Required Licenses
- H. Other Supporting Material (if applicable)

Cost Proposal (Binder 2):

- 1. Completed Cost Response Form
- 2. Certificate of Liability
- 3. W-9

Within each section of the proposal, Offerors should address the items in the order indicated above. All forms provided in this RFP must be thoroughly completed and included in the appropriate section of the proposal. Any and all discussion of proposed costs, rates or expenses must occur <u>ONLY</u> in Binder 2.

A Proposal Summary may be included in Offeror's Technical Proposal (Binder 1), to provide the Evaluation Committee with an overview of the proposal; however, this material will not be used in the evaluation process unless specifically referenced from other portions of the Offeror's proposal. **DO NOT INCLUDE COST INFORMATION IN THE PROPOSAL SUMMARY.**

IV. SPECIFICATIONS

The scope of work shall encompass the requirements outlined in this RFP. The District may add to or delete from the Scope of Work set forth in this RFP. Minor devastations to the specifications as listed, may be considered.

A. SCOPE OF WORK

The provider will provide guidance and instructional experiences that are academically and developmentally appropriate for each student assigned to that classroom.

> Essential Duties and Responsibilities

- 1. Accurately demonstrate knowledge of the content area and approved curriculum.
- 2. Appropriately utilize a variety of teaching methods and resources for each area taught.
- 3. Communicate with and obtain feedback from students in a manner that enhances student learning and understanding.
- 4. Comprehend the principles of student growth, development, and learning, and apply them appropriately.
- 5. Utilize student assessment techniques and procedures.
- 6. Manage the educational setting in a manner that promotes positive student behavior and a safe and healthy environment.
- 7. Recognize student diversity and create an atmosphere conducive to the promotion of positive student involvement and self-concept.
- 8. Demonstrate a willingness to examine and implement change, as appropriate.
- 9. Work productively with colleagues, parents, and community members.
- 10. May assist students with personal hygiene activities such as toileting, diapering and other personal care activities.
- 11. Develop and implement appropriate classroom management strategies while maintaining high
- 12. expectations for student behavior.
- 13. Utilize appropriate discipline strategies up to and including safely restraining students.
- 14. Follow board polices and administrative rules and regulations.

- > Additional Duties and Responsibilities:
 - 1. Communicate accurate and up-to-date information to students in a way that enhances student learning, and includes demonstrating effective writing skills and use of standard English.
 - 2. Manage time appropriately.
 - 3. Cooperate with administration, parent, and co-workers.
 - 4. Create a positive atmosphere, and arrange the physical environment of the classroom for optimum learning.
 - 5. Demonstrate concern for students' well-being and positive esteem.
 - 6. Prepare for instruction and show written evidence of preparation.
 - 7. Take precautions to protect equipment, materials, and facilities.
 - 8. Maintain accurate and complete records as required by the school district and report progress, or lack thereof, to parents in a timely manner.
 - 9. Attend and participate in faculty meetings.
 - 10. Complete duties (hall, bus, etc.) as assigned.
 - 11. Leave adequate preparations for a substitute.
 - 12. Encourage cooperation between students.
 - 13. Maintain student involvement in appropriate tasks.
 - 14. Use and apply appropriate conflict resolution skills.
 - 15. Demonstrate public relations skills.
 - 16. Use appropriate techniques, strategies, and materials to achieve the desired instructional goal.
 - 17. Adapt the curriculum to meet the needs of individual students.
 - 18. Use current technology for instruction and management purposes.
 - 19. Use diagnostic data to improve instructional programs.
 - 20. Select, use, and interpret evaluation data.
 - 21. Be available to parents, students, administration, and peers outside the school day, if needed.
 - 22. Attend extra-curricular activities.
 - 23. Spend time beyond the school day grading, and recording papers, planning instruction.
 - 24. Report suspected child abuse and neglect.
 - 25. Be responsible for students on field trips.
 - 26. Act as a good role model within the context of the school.
 - 27. May supervise educational assistants, practicum students, student teachers, and high school vocational lab students.
 - 28. Develop and use community and professional resources.
 - 29. Understand and apply learning theories.
 - 30. Assist the Special Education Department in maintaining compliance with State and Federal regulations.
 - 31. Maintain appropriate data collection and special education files at building.
 - 32. Report identified areas of noncompliance to the Principal and Director.
 - 33. Act as a member of the IEP committee when appropriate.
 - 34. Coordinate or serve as a member of the annual review committee.
 - 35. Serve as a case manager for student IEP's.
 - a. Respond to the unique needs of the student
 - b. Perform other tasks as may be deemed appropriate and necessary as determined by the IEP, the immediate supervisor, principal, and/or Director.

- 36. Understand and participate in the development, use, and implementation of individualized education plans (IEPs), individualized transition plans/504 plans, and Academic improvement plans, including making necessary modifications.
- 37. Accept other responsibilities as deemed appropriate by the supervisor(s) and or the Superintendent.
- 38. Serve as a member of the SAT as needed.
- 39. Maintain security for and administer state required assessments.
- 40. Account for assigned equipment and materials.

> Qualifications:

- 1. Bachelor's degree.
- 2. Valid New Mexico teaching license with endorsements as needed.
- 3. Such alternatives to the above qualifications as the Superintendent may find appropriate and acceptable.
- 4. Must be able to pass employment verification

B. TECHNICAL SPECIFICATIONS

1. Experience and References – Minimum of 3

Submit a minimum of three (3) past and/or current customers that your company has provided similar services as the requested in the Scope of Work. Include number of years providing service, description of the service, contact person name, telephone number and email address.

2. Service Capability

Submit your knowledge Provide guidance and instructional experiences that are academically and developmentally appropriate for each student assigned to that classroom. required by this contract.

3. Approach/Methodology

Include information of the methodology and approach to the requested scope of work of this RFP. Include information on how you will provide the requested services.

C. MANDATORY REQUIREMENTS

The individuals/company shall be fully qualified and licensed to provide services requested.

1. Campaign Contribution Disclosure Form

The Offeror must complete an unaltered Campaign Contribution Disclosure Form and submit a signed copy with the Offeror's proposal. This must be accomplished whether or not an applicable contribution has been made. (See APPENDIX C). <u>Failure to complete and return the signed, unaltered form will result in Offeror's disqualification.</u>

2. Conflict of Interest and Debarment/Suspension Certification Form

The Offeror must complete an unaltered Conflict of Interest and Debarment/Suspension Form and submit a signed copy with the Offeror's proposal. (See APPENDIX B).

Failure to complete and return the signed, unaltered form will result in Offeror's disqualification

3. Non-Collusion Affidavit Form

The Offeror must complete an unaltered Conflict of Interest and Debarment/Suspension Form and submit a signed copy with the Offeror's proposal. (See APPENDIX D).

Failure to complete and return the signed, unaltered form will result in Offeror's disqualification

4. Cost

Offeror must complete and submit the Cost Proposal Form providing proposed annual contract cost for accomplishing the scope of work. Price must be a fixed dollar. State gross receipts and local option taxes (if any) shall not be included in the proposed cost. Such taxes shall be shown as separate items. Contract extensions, if exercised, shall be at the same annual cost as proposed by the Offeror.

Cost will be measured using the following formula:

Lowest Responsive Offer Proposal		
	X	Available Award Points
This Offeror's Proposal		

D. CONTRACT MANAGER

This contract will be administered and supervised by the Director of Health Services and/or his/her designee.

V. EVALUATION

EVALUATION POINT SUMMARY

The services being sought under this RFP are considered to be professional in nature.

Consequently, the evaluation of the submittals shall be based upon consideration of the demonstrated qualifications and capabilities of the qualified firms, which shall result in an award that is in the best interest of HMS. Submittals will be evaluated on a combination of factors. They include, but are not limited to the following criteria listed below.

The proposal package will be evaluated based on the responsiveness to the criteria described below with those criteria's values weighted as follows:

Category	Maximum Score
Technical Proposal	
Experience and References – Minimum of 3:	25 Points
Submit a minimum of three (3) past and/or current customers that your	
company has provided similar services as the requested in the Scope of	
Work. Include number of years providing service, description of the service,	
contact person name, telephone number and email address.	
Service Capability:	25 Points
Submit your knowledge Provide guidance and instructional experiences that	
are academically and developmentally appropriate for each student assigned	
to that classroom. required by this contract	
Approach/Methodology:	30 Points
Include information of the methodology and approach to the requested scope	
of work of this RFP. Include information on how you will provide the	
requested services.	
Mandatory Specifications: The individuals/company shall be fully	20 Points
qualified and licensed to provide services requested.	
 Campaign Contribution Disclosure Form The Offeror must complete an unaltered Campaign Contribution Disclosure Form and submit a signed copy with the Offeror's proposal. This must be accomplished whether or not an applicable contribution has been made. (See APPENDIX C). <u>Failure to complete and return the signed, unaltered form will result in Offeror's disqualification.</u> 	
2. Conflict of Interest and Debarment/Suspension Certification Form The Offeror must complete an unaltered Conflict of Interest and Debarment/Suspension Form and submit a signed copy with the Offeror's proposal. (See APPENDIX B). Failure to complete and return the signed, unaltered form will result in Offeror's disqualification	
3. Non-Collusion Affidavit Form The Offeror must complete an unaltered Conflict of Interest and Debarment/Suspension Form and submit a signed copy with the Offeror's proposal. (See APPENDIX D). Failure to complete and return the signed, unaltered form will result in Offeror's	

disqualification.	
Total Technical Proposal	100 Points
Oral Presentation (If held)	50 Points
Price Proposal	50 Points
<u>TOTAL</u>	200 Points

Note: FAILURE to adequately address and meet the above requirements may be cause for the proposal to be deemed non-responsive by the Chief Procurement Officer.

A. EVALUATION PROCESS

1. Initial Review

All Offeror proposals will be reviewed for compliance with the requirements and specifications stated within the RFP. Proposals deemed non-responsive will be eliminated from further consideration.

2. Clarifications

The Chief Procurement Officer may contact the Offeror for clarification of the response as specified in this RFP.

3. Other Information Sources

The Evaluation Committee may use other sources of information to perform the evaluation.

4. Scoring and Contract Award Recommendation

Responsive proposals will be evaluated and assigned a point value based on the factors. The responsible Offerors with the highest scores will be selected as finalist Offerors, based upon the proposals submitted. The responsible Offerors whose proposals are most advantageous to the District taking into consideration the evaluation factors will be recommended for award. Please note, however, that a serious deficiency in the response to any one factor may be grounds for rejection regardless of overall score.

- 5. All calculations of point standings, including any addition or deduction of points to Offeror submittals shall occur at a meeting of the Evaluation Committee, with all members in attendance.
- 6. Individual scores and rankings by each committee member shall be confidential. Ties in ranking by individual committee members and by collective committee rankings shall be scored using the sum of the ranking places, divided by the number of firms in a tie. The following is an example of scoring for a tie at first:

a. Scoring Numerical Ranking b. Firm A Tie $(1^{st} + 2^{nd})/2=1.5$ c. Firm B Tie $(1^{st} + 2^{nd})/2=1.5$ d. Firm C Third =3

- 7. A tie for first, at the end of the final rankings after completion of evaluation of proposals shall be broken by a separate ranking by the committee members, only ranking the firms involved in a tie. If a tie still exists after ranking only the tied firms, the tie shall be broken by the chairman of the Evaluation Committee or Chief Procurement Officer.
- 8. The Chief Procurement Officer shall notify all finalists in writing of the final results of the interviews, if held, and the overall selection process.

*NOTE: Please read all of the RFP documents carefully for mandatory requirements.

B. METHOD OF AWARD

Hobbs Municipals Schools intends to award this Project to the highest ranked Offeror in accordance with the Request for Proposal. Hobbs Municipal Schools reserves the right to reject any and all proposals, to waive technical irregularities, and to award the contract to the Offeror whose proposal it deems to be in the best interest of Hobbs Municipal Schools.

The contract shall be awarded to the Offeror or Offerors whose proposal is most advantageous, taking into consideration the evaluation factors set forth in the RFP. The most advantageous proposal may or may not have received the most points.

VI. **COST PROPOSAL FORM**

No. Title:

OFFEROR'S Name and Address:	RFP 2425-02 Special Education Contract Teachers
	This Proposal is submitted to Owner:
Telephone: Fax: Federal Tax ID #: New Mexico Tax ID #: CID License #	Hobbs MUNICIPAL SCHOOL DISTRICT 1515 E Sanger Hobbs, NM 88240 Phone (575) 433-0100
1. The undersigned Offeror proposes and agrees, if this agreement with the Owner in the form included in the all Work as specified or indicated in the RFP Docum Contract Time indicated in this proposal and in according to the Contract Documents.	e RFP Documents to perform and furnish ents for the Contract Price and within the
2. The Offeror accepts all of the terms and conditions o to Offerors, including without limitation those dealin and other Proposal Documents. This Proposal will redays after the day of Proposal opening. The Offeror between Owner and Contractor and other documents within ten (10) days after the date of the Owner's Not	g with the disposition of proposal security emain subject to acceptance for sixty (60) shall sign and submit the Agreement required by the Proposal Requirements
3. In submitting this Proposal, the Offeror represents, as A. the Offeror has examined copies of all the Propos Addenda (receipt of all of which is hereby acknow	sal Documents and of the following
NoTitle:	Date:

B. the Offeror has familiarized himself/herself with the nature and extent of the Proposal Documents, Service, site, locality, and all local conditions, laws, and regulations that in any manner may affect cost, progress, performance, or furnishing of the Services;

Date: ____

A. this Proposal is genuine and not made in the interest of or on behalf of any undisclosed person, firm, or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization, or corporation; the Offeror has not directly or indirectly induced or solicited any other Offeror to submit a false or sham Proposal; the Offeror has not solicited or induced any person, firm, or corporation to refrain from Proposing; and the Offeror has not sought by collusion to obtain for himself/herself any advantage over any other Offeror or over the Owner;

- D. the Offeror agrees to show clearly on the envelope in which the Proposal is submitted the Project Name and Number, and RFP Number; and,
- E. the Offeror will complete the Services for the following price(s) (do not include any gross receipts tax in the price(s).
- 4. A proposal must be submitted on all items. Segregated proposals will not be selected by the Owner. NOTE: This cost does not include New Mexico Gross Receipts Tax.

Please check your calculations before submitting your proposal; the District will not be responsible for miscalculations.

PROPOSAL ITEMS

Special Education Contract Teachers

	Hourly: \$		
	Annually: \$		
	List of any deviation from specification	ons must be attached	
5.	5. The Offeror agrees that: It is understood that the Owner reserves the right to reject any or all Proposals and to waive any technical irregularities in the proposals.		
	The terms used in this Proposal and the Contract Doc Conditions of the Construction Contract (General, Su included as part of the Proposal Documents, have the Conditions.	ipplementary, and Other Conditions),	
Au	uthorized Signature/Local Representative	Date Signed	
Ту	ype Name and Position Held with Company		

APPENDIX A

LETTER OF TRANSMITTAL FORM

ACKNOWLEDGEMENT: By responding to this RFP, the undersigned Offeror (1) acknowledges that he or she agrees to the terms and conditions set forth in this RFP; (2) certifies that the Offeror has not, either directly or indirectly, entered into action in restraint of full competition in connection with the proposal submitted to the District; and (3) agrees to furnish the materials, supplies or services as required within the time specified under the conditions imposed as the price indicated.

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APPENDIX B

CONFLICT OF INTEREST AND DEBARMENT/SUSPENSION CERTIFICATION FORM

CONFLICT OF INTEREST

As utilized herein, the term "Vendor" shall mean that entity submitting a proposal to Hobbs Municipals Schools in response to the above referenced bids/request for proposals.

The authorized Person, Firm and/or Corporation states that to the best of his/her belief and **knowledge:** No employee or board member of Hobbs Municipal Schools (or close relative), with the exception of the person(s) identified below, has a direct or indirect financial interest in the Vendor or in the proposed transaction. Vendor neither employs, nor is negotiating to employ, any Hobbs Municipal Schools employee, board member or close relative, with the exception of the person(s) identified below. Vendor did not participate, directly or indirectly, in the preparation of specifications upon which the quote or offer is made. If the Vendor is a New Mexico State Legislator or if a New Mexico State Legislator holds a controlling interest in Vendor, please identify the legislator: List below the name(s) of any Hobbs Municipal Schools employee, board member or close relative who now or within the preceding 12 months (1) works for the Vendor; (2) has an ownership interest in the Vendor (other than as an owner of less than 1% of Vendor's stock, if Vendor is a publicly traded corporation); (3) is a partner, officer, director, trustee or consultant to the Vendor; (4) has received grant, travel, honoraria or other similar support from Vendor; or (5) has a right to receive royalties from the vendor. **DEBARMENT/SUSPENSION STATUS** The Vendor certifies that it is not suspended, debarred or ineligible from entering into contracts with the Federal Government, or any State agency or local public body, or in receipt of a notice or proposed debarment from any Federal or State agency or local public body. The vendor agrees to provide immediate notice to Hobbs Municipal Schools' Chief Procurement Officer in the event of being suspended, debarred or declared ineligible by any department or agency of the Federal government, or any agency of local public body of the State of New Mexico, or upon receipt of a notice of proposed debarment that is received after the submission of the quote or offer but prior to the award of the purchase order or contract. **CERTIFICATION** The undersigned hereby certifies that he/she has read the above CONFLICT OF INTEREST and

The undersigned hereby certifies that he/she has read the above CONFLICT OF INTEREST and DEBARMENT / SUSPENSION Status requirements and that he/she understands and will comply with these requirements. The undersigned further certifies that they have the authority to certify compliance for the vendor named and that the information contained in this document is true and accurate to the best of their knowledge.

Signature:			Date:	
Name of Person S	igning (typed or printed)	:		
Title:				
Email:				
Name of Company	y (typed or printed):			
Address:	, (3 1 1)	City/State/Zip:		
Telephone:	Fax:			

APPENDIX C

CAMPAIGN CONTRIBUTION DISCLOSURE FORM

Pursuant to the Procurement Code, Sections 13-1-28, et seq., NMSA 1978 and NMSA 1978, § 13-1-191.1 (2006), as amended by Laws of 2007, Chapter 234, a prospective contractor subject to this section shall disclose all campaign contributions given by the prospective contractor or a family member or representative of the prospective contractor to an applicable public official of the state or a local public body during the two years prior to the date on which a proposal is submitted or, in the case of a sole source or small purchase contract, the two years prior to the date on which the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor or a family member or representative of the prospective contractor to the public official exceeds two hundred fifty dollars (\$250) over the two-year period. A prospective contractor submitting a disclosure statement pursuant to this section who has not contributed to an applicable public official, whose family members have not contributed to an applicable public official or whose representatives have not contributed to an applicable public official shall make a statement that no contribution was made.

A prospective contractor or a family member or representative of the prospective contractor shall not give a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process or during the pendency of negotiations for a sole source or small purchase contract.

Furthermore, a solicitation or proposed award for a proposed contract may be canceled pursuant to Section 13-1-181 NMSA 1978 or a contract that is executed may be ratified or terminated pursuant to Section 13-1-182 NMSA 1978 if a prospective contractor fails to submit a fully completed disclosure statement pursuant to this section; or a prospective contractor or family member or representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process.

The state agency or local public body that procures the services or items of tangible personal property shall indicate on the form the name or names of every applicable public official, if any, for which disclosure is required by a prospective contractor.

THIS FORM MUST BE INCLUDED IN THE REQUEST FOR PROPOSALS AND MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

- "Applicable public official" means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.
- "Campaign Contribution" means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official's behalf for the purpose of electing the official to statewide or local office. "Campaign Contribution" includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

- **"Family member"** means a spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law of (a) a prospective contractor, if the prospective contractor is a natural person; or (b) an owner of a prospective contractor;
- "Pendency of the procurement process" means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.
- "Prospective contractor" means a person or business that is subject to the competitive sealed proposal process set forth in the Procurement Code [Sections 13-1-28 through 13-1-199 NMSA 1978] or is not required to submit a competitive sealed proposal because that person or business qualifies for a sole source or small purchase contract.
- "Representative of a prospective contractor" means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

Name of Applicable Public Official on the District Board of Education: Shawn Hamilton – Kyle Snider – Paul Cordova – Terry Martin – Cindy Osborn

DISCLOSURE OF CONTRIBUTIONS BY PROSPECTIVE CONTRACTOR:

Contribution Made by:		
Relation to Prospective Contractor: _		
Date Contribution(s) Made:		
Amount(s) of Contribution(s):		
Nature of Contribution(s):		
Purpose of Contribution(s)		
(Attach extra pages if necessary)		
Signature	Date	
Title (position		
OR—		
	AGGREGATE TOTAL OVER TWO He to an applicable public official by me, a factorial by me, a factorial by me.	
Signature	Date	
Title (position)		

APPENDIX D

NON-COLLUSION AFFIDAVIT FORM

Company Name:		
Address:		
City, State, Zip Code:		
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Name	City	
County of	, State of	am
of full age, being dully sworn accord	ding to law on my oath depose and say that	at:
I am the	of the firm of Company	
Title	Company	Name
the Offeror making the Proposal for	goods, services or public work specified	under the attached
proposal, and that I executed the sai	d proposal with full authority in any collu	sion or otherwise
taken any action in restraint of free	competition in connection with the above	proposal, and that all
statements contained in said proposa	al and in this affidavit are true and correct	, and made with full
knowledge that	(Company Name) relies upon	the truth of the
statements contained in said proposa	al and in the statements contained in this a	affidavit in awarding
the contract for the said goods, servi	ces or public work.	
I further warrant that no person or so	elling agency has been employed or retain	ned to solicit or secure
such contract upon agreement or un	derstating for a commission, percentage, b	orokerage or
contingent fee, except bona fide emp	ployees or bon fide established commercia	al or selling agencies
maintained by:		
Company Name	Authorized Signature. Ti	tle and Date

ATTACHMENT A CERTIFICATE OF INSURANCE

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ACC	ORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODU	CER				CONTA NAME:	CT					
ABC II	NSURANCE AGENCY				PHONE FAX						
555 NORTH AVE					[A/C, No, Ext): (A/C, No): E-MAIL ADDRESS:						
ALBUQUERQUE, NM 87117											
										NAIC#	
INSURED					INSURER A: On Grounds Insurance						
	COMPANY XYZ					INSURER B: Liability Protection Insurance					
	456 BATTLE STREET					INSURER C:					
	ALBUQUERQUE, NM 87117					INSURER D :					
						INSURER E:					
					INSURER F:						
COVERAGES CERTIFICATE NUMBER:					REVISION NUMBER:						
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS,											
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Clovis Municipal School District/NAME OF SCHOOL SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN											
1009 N Main, Clovis, NM ACCORDANCE WITH THE POLICY PROVISIONS.											
*If PSCOC funded, include: Public School Facilities Authority											
	1312 Basehart Rd. SE, Suite			Albuquerque, NM	AUTHOR	IZED REPRESEN	TATIVE				
Abaddadad ian											

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ACORD 25 (2010/05)

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ATTACHMENT B

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